



GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is:

<http://www.GSAadvantage.gov>.

Professional Engineering Services (PES)

FSC Group – 87 / FSC Class - 871

Contract Number: GS-23F-0106N

Contract Period: 01/10/2008 through 01/09/2013

Business Size: Small, WOSB, HUBZone

The Parker Group, Inc.

4541 Aukuu Road

P.O. Box 1132

Kekaha, HI 96752-1132

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Website: [www.parkergroup-inc.com](http://www.parkergroup-inc.com)

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## Customer Information

1a.	Special Item Numbers (SIN): 871-1 Strategic Planning for Technology Programs/Activities 871-2 Concept Development & Requirements Analysis 871-5 Integrated Logistics Support 871-6 Acquisition & Life Cycle Management
1b.	Lowest price model and lowest unit prices: Prices shown in price list are net
1c.	Labor category descriptions: See page 8
2.	Maximum order: \$750,000/SIN – orders exceeding the maximum order threshold may be place in accordance with Clause I-FSS-125, "Requirements Exceeding the Maximum Order (SEP 1999)"
3.	Minimum order: \$100
4.	Geographic coverage: Domestic
5.	Points of production: NA
6.	Statement on net price: Prices shown in pricelist are net
7.	Quantity discounts: None Offered
8.	Prompt payment terms: Net 30 days
9a.	Acceptance of Government purchase cards below micro purchase threshold: Yes
9b.	Acceptance of Government purchase cards above micro purchase threshold:: Will accept \$2,500
10.	Foreign items: N/A
11a.	Time of delivery: Specified on the Task Order
11b.	Expedited delivery: Contact The Parker Group, Inc. for expedited delivery
11c.	Overnight and two-day delivery: Contact The Parker Group, Inc. for overnight and two-day delivery
11d.	Urgent requirements: Contact The Parker Group, Inc. for urgent requirements
12.	FOB points: Origin, Destination
13.	Ordering address: The Parker Group, Inc., P.O. Box 1132, Kekaha, HI 96752-1132
14.	Payment address: The Parker Group, Inc., P.O. Box 1132, Kekaha, HI 96752-1132 (or electronic funds transfer)
15.	Warranty provision: N/A



16.	Export packaging charges: N/A
17.	Terms and conditions of government commercial credit card acceptance: Contractor will accept credit card orders under \$10,000.
18.	Terms and conditions of government rental, maintenance, and repair: N/A
19.	Terms and conditions of installation: N/A
20.	Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A
20a.	Terms and conditions for any other services: N/A
21.	List of service and distribution points: N/A
22.	List of participating dealers: N/A
23.	Preventative maintenance: N/A
24a.	Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
24b.	If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's website or other location). The EIT standards can be found at: <a href="http://www.Section508.gov/">www.Section508.gov/</a> .
25.	Data Universal Numbering System (DUNS) Number: 109724034
26.	Notification regarding registration in CCR database: Contractor has an active registration in the CCR database



## About the GSA Professional Engineering Services (PES) Federal Supply Schedule

GSA has improved efforts to make buying commercial services easier for Federal customers by awarding GSA Schedule Contracts. Under the Federal Supply Schedule Program, GSA enters into government-wide contracts with commercial firms to provide products and services, at stated prices, for given periods of time. This streamlined procurement vehicle significantly reduces the time required to obtain the services because GSA has reviewed vendors' capabilities, negotiated rates, and pre-qualified vendors to provide services and products. Therefore, federal customers can place orders directly with scheduled contractors without seeking further competition, synopsising requirements, making determinations of fair and reasonable pricing, or considering small business set asides.

## Advantages of Using the GSA PES Schedule

The GSA Federal Supply Schedule contract for Professional Engineering Services (PES) offers a wide variety of engineering services for domestic and/or overseas use by all federal government agencies and authorized organizations. Using a streamlined ordering process, agencies issue either T&M or FFP task orders for engineering services directly with TPG using our approved labor categories and ceiling rates.

Advantages of using the GSA PES Schedule include:

- Dramatic reduction in lead time to obtain services and products (typically a few weeks or less);
- Delivery Order awards are based on Best Value:
  - CBD Synopsis is NOT required;
  - Competitive requirements have been met;
  - Prices have been determined to be fair-and-reasonable, and;
  - All applicable laws and regulations have been applied (including small business set asides).
- Can be used by all federal agencies and the District of Columbia;
- No maximum order limitations;
- Contractor/customer direct relationship—no transfer of funds to GSA;
- Blanket Purchase Agreements can be established to negotiate even better pricing, and;
- Use of contractor teams and subcontractors encouraged.



## Authorized Users

Authorized users of the GSA PES Schedule include:

- All federal agencies and activities in the executive, legislative, and judicial branches;
- Government contractors authorized in writing by a federal agency pursuant to CFR 51.1;
- Mixed ownership government corporations as defined in the Government Corporation Control Act;
- The government of the District of Columbia;
- Tribal governments when authorized under 25 U.S.C. 450j(k);
- Qualified Nonprofit Agencies as authorized under 40 U.S.C. 501(b); and
- Other activities and organizations authorized by the statute or regulation to use the GSA as a source of supply.

## Placing an Order

GSA's streamlined ordering procedures have reduced the tedious, time consuming government procurement process to a few simple steps. GSA has accomplished this by pre-qualifying vendors to perform a wide range of services. GSA has reviewed vendor qualifications, capabilities, and cost schedules in advance of the need for services, and identified these vendors, by type of service, on its Advantage! website. This approval is valid for all organizations in the federal government and other governmental agencies, and the entire process can be completed in as little as a few weeks. To obtain GSA PES Schedule services and products, federal agencies work directly with approved GSA PES contractors. For delivery orders under \$2,500, agencies can order services simply by placing an order directly with their contractor of choice. For delivery orders over \$2,500, agencies use the following simplified procedure for placing an order:

**Step 1:** Customer prepares the performance-based Statement of Work (SOW) that addresses work to be accomplished, deliverables, period of performance, and other applicable requirements;

**Step 2:** Customer issues a Request for Quote (RFQ) to three approved GSA PES vendors. The vendors submit their proposals, or a "no bid" response to the customers contracting organization;

**Step 3:** Customer conducts a review and selects the best value contractor, and;

**Step 4:** Customer places a delivery order directly with the selected contractor.

If desired, GSA Regional Offices are available to assist the agency during the procurement process under a fee-for-service arrangement, but GSA is not required to be involved in any of the steps outlined above.



## The Parker Group, Inc. PES Overview

### **Company Profile:**

The Parker Group, Inc. (TPG) is a successful woman-owned, HUBZone-certified, and self-certified small disadvantaged business. TPG has been providing professional management support services to the aerospace and defense community since 1998. In 2002, TPG expanded its offerings to include systems engineering and technical assistance (SETA) support services. A for-profit Subchapter S corporation, TPG is headquartered in Kekaha, Kauai, HI.

### **PES Overview:**

The scope of TPG engineering support is macro vs. micro. We are providing high-level strategic planning; concept, requirements, and acceptance criteria development; and integration, logistics, and acquisition lifecycle planning to support customer-driven requirements. Workload includes requirements development and tracking for infrastructure and instrumentation projects that span engineering disciplines. TPG personnel assist to define, plan and monitor “total system” solutions that will improve overall products or performance. Primary focus is to identify needs, translate needs into requirements, conduct studies and analyses to select optimal engineering solutions, and manage/monitor project initiatives from concept to system turnover.

### **Scope of Corporate Services:**

Specializing in professional/technical planning, analysis, engineering and management services, TPG provides dedicated, quality personnel from specialized industry segments to develop effective solutions for a wide array of management, engineering, and logistic challenges facing today’s industry leaders. Professional experience includes

- Engineering, systems engineering and process engineering
- System design, documentation and technical data
- Test and evaluation (T&E) and interoperability mission planning/execution
- Test range planning and integration
- Acquisition logistics
- Supply and provisioning
- Technical program/project management (financial and administrative)



SIN Offered: 871-1, 871-2, 871-5, 871-6

**871-1: Strategic Planning for Technology Programs/Activities.** Services required under this SIN involve the definition and interpretation of high level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting.

**871-2: Concept Development and Requirements Analysis.** Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development of enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, regulatory compliance support, technology/system conceptual designs, training, and consulting.

**871-5: Integrated Logistics Support.** Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their lifecycles, excluding those systems associated with real property. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, and consulting.

**871-6: Acquisition and Life Cycle Management.** Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training and consulting.



Price List

<b>SINs and PEDs</b>	<b>Option 1</b>				
	<b>Year 6</b>	<b>Year 7</b>	<b>Year 8</b>	<b>Year 9</b>	<b>Year 10</b>
<b>SINs: 871-1, 2, 5 &amp; 6 871-1RC, 2RC, 5RC, 6RC</b>	<b>1/10/2008</b>	<b>1/10/2009</b>	<b>1/10/2010</b>	<b>1/10/2011</b>	<b>1/10/2012</b>
	<b>to</b>	<b>to</b>	<b>to</b>	<b>to</b>	<b>to</b>
<b>PED: Electrical</b>	<b>1/9/2009</b>	<b>1/9/2010</b>	<b>1/9/2011</b>	<b>1/9/2012</b>	<b>1/9/2013</b>
<b>Labor Categories</b>					
Principal	\$107.23	\$111.52	\$115.98	\$120.62	\$125.44
Sr. Engineer	\$108.61	\$112.95	\$117.47	\$122.17	\$127.06
Engineer	\$78.66	\$81.81	\$85.08	\$88.48	\$92.02
Sr. Analyst	\$80.59	\$83.81	\$87.17	\$90.65	\$94.28
Analyst	\$69.98	\$72.78	\$75.69	\$78.72	\$81.87
Sr. Manager	\$97.02	\$100.90	\$104.94	\$109.13	\$113.50

Contract Services SIN 871-1, 871-2, 871-5, 871-6  
 Hourly Labor Rates  
 (Pricing is inclusive of 0.75% IFF)

The labor hours cited do not include materials, supplies or other incidental costs. We can provide any task or labor category within this SIN. Please ask for additional detail.



## TPG Labor Category Descriptions

### **Principal:**

Provides general management oversight to plan and direct organization's operational policies, objectives, initiatives, strategic and long-range goals as well as day-to-day performance of direct contractual responsibilities in area of specialization. May preside over or have a seat on the board of the directors for the organization. Plans, designs, and develops new products and business opportunities. Relies on extensive industry experience and judgment to plan and accomplish goals. Has extensive knowledge of business management concepts, practices, and procedures. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Requires a bachelor's degree or equivalent and at least 10 years of experience in the field.

### **Senior Engineer:**

Provides expert consultation in one or more areas for the design, development and implementation of technical products and systems. Recognized as technical leader and resource. Has extensive knowledge of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a principal or head of a unit/department. Requires a minimum of a bachelor's degree in engineering or equivalent with at least 8 years of related experience. License and certification may be required.

### **Engineer:**

Responsible for design, development, implementation, and analysis of technical products and systems. Performs engineering design evaluations. May develop a range of products. Requires a bachelor's degree in engineering or equivalent and 4-5 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected. Typically reports to a senior engineer.

### **Senior Manager:**

Provides oversight and directs/coordinates activities of personnel responsible for formulation, monitoring and implementation of program objectives of public and private organizations. Responsible for organizing highly complex activities for the development, implementation, and maintenance of engineering and analysis projects. Plans, designs and manages programs, analysis projects, and statistical studies and assembles appropriate staffs. Directs compilation of data based on statistical studies and analysis of past and current data. Ensures efficient delivery of products and services to clients. Is



responsible for reviewing product performance. Develops and implements policies and procedures. Reviews operating budgets periodically to analyze trends affecting budget needs. Typical associated tasks include, but are not limited to: strategic planning support, systems/equipment analysis, requirements analysis, financial/budget analysis, trade-off studies and evaluating alternative solutions, feasibility studies, organizational performance assessment, analyzing mission/program goals and objectives, and program/project management. Has extensive knowledge of a variety of the field's concepts, practices, and procedures and relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Requires a bachelor's degree in area of specialty and at least 8 years of experience. Typically reports to top management.

**Senior Analyst:**

Provides analytical oversight, leadership and support in area of specialization. Organizes and leads analysis projects, concept studies, and statistical studies. Develops and implements new procedures, policies and paperwork to simplify and improve operations. Typical associated tasks include, but are not limited to: strategic planning support, systems/equipment analysis, requirements analysis, financial/budget analysis, trade-off studies and evaluating alternative solutions, feasibility studies, organizational performance assessment, analyzing mission/program goals and objectives, and program/project management. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Requires a minimum of a bachelor's degree or equivalent in area of specialization with at least 5 years of related experience. May report to executive or senior manager.

**Analyst:**

Responsible for conducting/supporting analysis projects and statistical studies. Typical associated tasks include, but are not limited to: strategic planning support, systems/equipment analysis, requirements analysis, financial/budget analysis, trade-off studies and evaluating alternative solutions, feasibility studies, organizational performance assessment, analyzing mission/program goals and objectives, and program/project management support. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Requires a bachelor's degree or equivalent and 2-5 years of experience in the field or in a related area. Typically reports to a senior analyst or senior manager.